S&P 500 RTSR Prevalence and Design Results Detail Updated for 2018 GICS Structure Changes

| | S&P 500 | Companies Using RTSR in Long-Term Incentive Plans | | | | | | | | RTSR Peer Group | | | |
|---|---------|---|-----------------|------------------------------------|---|---|---|--------|------------------------|-------------------------------------|----------------------------|--------------------------|--------------------------|
| | | # Using RTSR | % Using RTSR | RTSR as Long-Term Incentive Metric | | | | Method | | Broad- | | | |
| GICS Sector (Selected GICS Subset) | | | | % Using | Median % of Performance Share Units | Mode % of Performance Share Units | RTSR as Long-Term Incentive Modifier | Rank | +/- Index Composite | Based/ Multi- Sector Index | Single- Sector Index | Custom Comp. Peers | Custom Perf. Peers |
| Utilities | 28 | 28 | 100% | 89% | 50% | 50% | 11% | 96% | 4% | — | 39% | 21% | 39% |
| Energy | 32 | 26 | 81% | 100% | 100% | 100% | — | 96% | 4% | — | 4% | 38% | 58% |
| Energy Equipment & Services | 6 | 2 | 33% | 100% | — | — | — | 100% | — | — | 50% | — | 50% |
| <i>Energy Equipment & Services</i> <i>Oil, Gas & Consumable Fuels</i> Real Estate | 26 | 24 | 92% | 100% | 100% | 100% | — | 96% | 4% | — | — | 42% | 58% |
| Real Estate | 33 | 29 | 88% | 100% | 75% | 100% | — | 59% | 41% | 3% | 86% | 3% | 7% |
| Materials | 25 | 19 | 76% | 84% | 56% | 100% | 16% | 95% | 5% | 37% | _ | 32% | 32% |
| Core RTSR | 118 | 102 | 86% | 94% | 62% | 100% | 6% | 85% | 15% | 8% | 36% | 23% | 33% |
| Health Care | 62 | 35 | 56% | 77% | 50% | 50% | 23% | 83% | 17% | 26% | 46% | 23% | 6% |
| Information Technology | 62 | 32 | 52% | 81% | 50% | 100% | 19% | 81% | 19% | 56% | 19% | 6% | 19% |
| Industrials | 70 | 35 | 50% | 74% | 50% | 50% | 26% | 100% | — | 34% | 14% | 17% | 34% |
| Consumer Staples | 33 | 15 | 45% | 80% | 50% | 50% | 20% | 100% | — | 13% | 20% | 40% | 27% |
| Food & Staples Retailing | 5 | 0 | — | _ | _ | — | — | — | _ | — | _ | — | _ |
| Consumer Staples (Excluding Retailing) Communication Services | 28 | 15 | 54% | 80% | 50% | 50% | 20% | 100% | — | 13% | 20% | 40% | 27% |
| Communication Services | 22 | 9 | 41% | 78% | 50% | 50% | 22% | 100% | _ | 78% | _ | 11% | 11% |
| Consumer Discretionary | 66 | 25 | 38% | 64% | 50% | 50% | 36% | 92% | 8% | 48% | 12% | 16% | 24% |
| Retailing | 28 | 7 | 25% | 57% | _ | _ | 43% | 86% | 14% | 43% | _ | 29% | 29% |
| Consumer Discretionary (Excluding Retail) | 38 | 18 | 47% | 67% | 50% | 50% | 33% | 94% | 6% | 50% | 17% | 11% | 22% |
| Financials | 67 | 22 | 33% | 68% | 50% | 50% | 32% | 91% | 9% | _ | _ | _ | _ |
| Non-Core RTSR | 382 | 173 | 45% | 75% | 50% | 50% | 25% | 91% | 9% | 37% | 21% | 19% | 23% |
| S&P 500 | 500 | 275 | 55% | 82% | 50% | 50% | 18% | 89% | 11% | 26% | 27% | 20% | 27% |

Changes from Statistics Published in September 2018

- New GICS sector, Communication Services, replaces Telecommunication Services
- One Consumer Staples company reclassified as Health Care